



Compliance Airworthiness Regulations Education



**26TH ULD CARE ANNUAL CONFERENCE
VANCOUVER, CANADA
MAY 6 - 9, 2013**

**ULD MANAGEMENT:
A RISKY BUSINESS WITHOUT ULD CARE**



ANTITRUST STATEMENT

“Please be advised of the following important competition law rules governing this meeting:

An agenda has been circulated in advance.

ULD CARE recommends that the Agenda is adhered to.

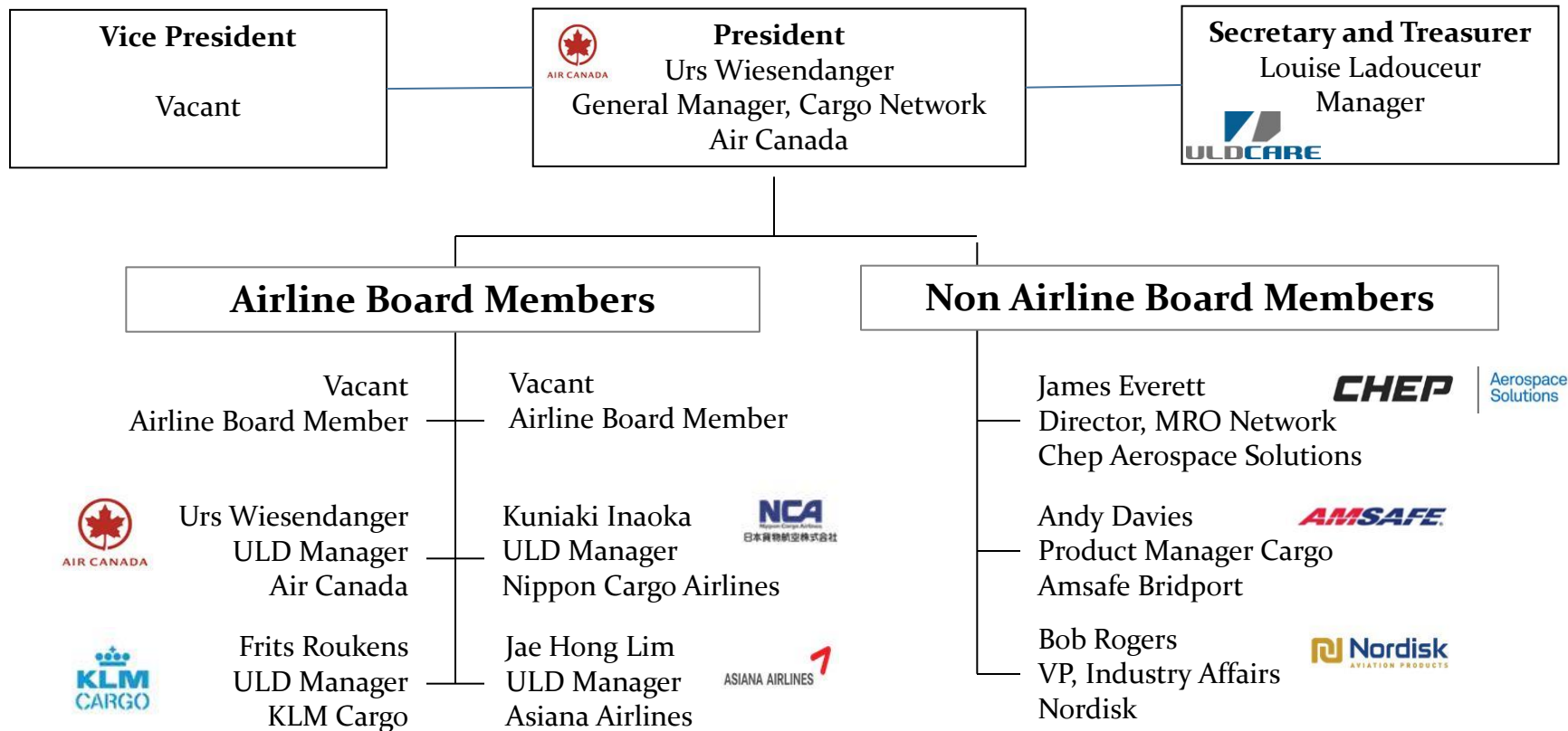
Please review any "other business" topics with the Chairman in advance to determine their suitability/permissibility. There must be no "off the record" or commercial discussions in ULD CARE meetings.”

MESSAGE FROM DICK O'MARRA

It is with much regret and much thought that I write this announcement. I have been trying to balance my time to remain part of our group and maintain my other responsibilities, but realize it is impossible. To be fair to you all and myself and business, I must step down as your President. We have had much success over my time with our group and know it will continue. Please keep the momentum going as I know you will. I will miss you all not only our meetings, but the friendships we have built up over the years. Much success to you all...



Board Members - Vacancies



ULDCARE AGM 2013

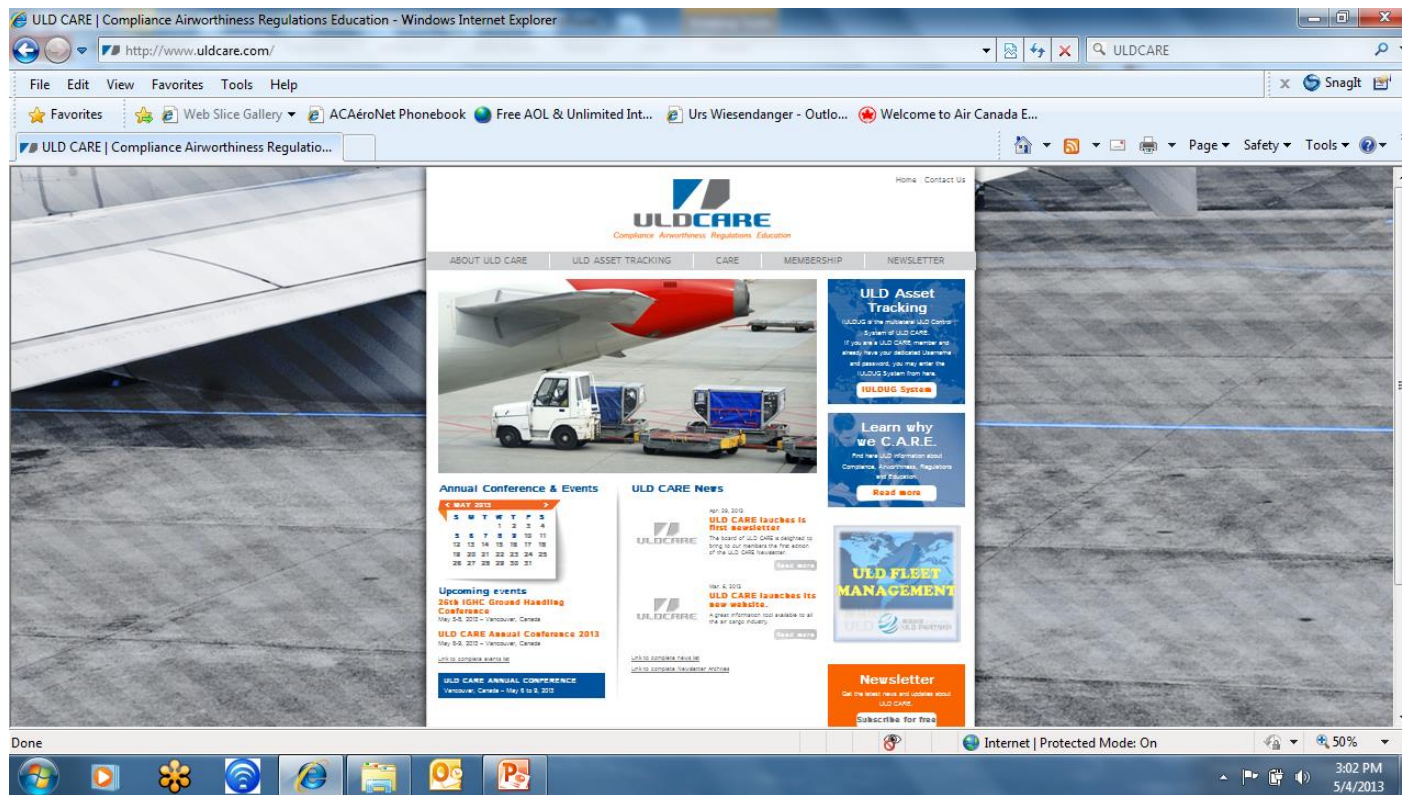
Chairman's Report

2012 Meeting actions

- What did we decide in Shanghai?
- Establish effective task forces to progress specific, targeted, initiatives
- Build an industry wide awareness of proper ULD operations
- Get closer to the rest of the air cargo community

How did we do?

- We launched a ULDCARE website



How did we do? (cont..)

- We launched the ULDCARE e-newsletter



How did we do? (cont.)

- We aligned the annual ULDCARE meeting with the IATA Ground Handling Council Meeting
 - Making connections to the other parts of the industry
 - Leveraging our resources
- We established and pursued various ULDCARE Advisory Groups
 - UCR Message format review
 - PRC liaison
- We supported these new activities through the recruitment of Gerry Simpson who provides secretarial/admin. support for these activities.

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- Initiated discussions with IATA in regard to establishing closer links between IATA and ULDCARE
 - Discussions ongoing
 - Timescale Q3 2013

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ALL THIS IS ONLY 8 MONTHS.
HOW MUCH MORE ARE WE
GOING TO ACHIEVE IN THE
NEXT 12 MONTHS?

The ULDCARE vision?

The vision of ULD CARE is that regardless of location or process, any ULD shall, at all times and by all parties, be handled, stored, transported and otherwise used in a responsible manner by persons who are suitably trained, managed and supported such that ULD assets may be operated at all times in a manner that is both efficient and meets all regulatory requirements.



What else is happening?

- IATA publishes the ULD Regulations
- Fire Containment/ Resistance comes to the foreground
- Active ULD remain an issue
- The IATA deadline for the required use of TSO C172 straps comes closer
- .. and other stuff (good and bad) is surely about to happen..

What's the secret to our success?

- The IATA ULD Regulations is now providing a solid platform and reference point for all ULDCARE policies and strategies, we are no longer trying to make ourselves heard in isolation.
- Clear, defined actions from 2012 meeting are being followed through by the responsible parties and supported by ULDCARE resources
- ULDCARE is becoming established as a facilitator for change when it comes to ULD

WE HAVE

LIFT OFF!



Are we on track?

- Does the membership agree with the actions taken in the last 8 months?
- Is this progress in line with expectations?
- What more could be done?

Proposed ULDCARE Ambitions for next 12 months

- Publish 8-12 editions of the e-newsletter
- Establish e-newsletter circulation of at least 5000
- Expand ULDCARE membership
 - Airlines : increase by 10
 - Wider industry: add 5 new non airline/ non OEM members)
- Secure ULDCARE's financial stability
 - Membership
 - Advertising

Proposed ULDCARE Ambitions for next 12 months (cont.)

- Establish compliance by all ULDCARE members to the IATA ULD Regulations
 - Greater information sharing
 - Shared service level commitment
 - Best Demonstrated Practice
- Prepare to be the premier solution provider for electronic tracking of ULD and ULD related asset transfers
 - Development of the current system
 - Smart phone Apps

What we want from you

- Investment in
 - The time and effort necessary to drive changes in your organization
 - The commitment to Best Demonstrated Practice
 - Active participation in ULD CARE advisory groups e.g.
 - Existing
 - New
 - Industry communications/awareness
 - ULDR implementation by airlines
 - Membership drive

Directors' Report

- MEMBERSHIP FEES
- TRANSACTION FEES
- DEMURRAGE CHARGE
- ULD CARE UPDATE
- BOARD MEMBERS – VACANCIES
- NEW MEMBERS
- ULD CARE & IGHC
- WEBSITE & NEWSLETTER

FEES

- MEMBERSHIP
- TRANSACTIONS
- DEMURRAGE CHARGE

No change for 2014!!

ULD CARE UPDATE

- September 2012: Annual Conference in Shanghai
- October 2012: Meeting with IATA IGHC to hold 2013 Annual Conference at the same time and location
- November 2012: Certificate of Amendment from Canadian Government for Name Change to ULD CARE
- January 2013: New Logo
- March 2013: Approval of New By-Laws
- March 2013: First NewsFlash and Launch of Website
- April 2013: First Newsletter



New Members & First-Time Conference Participants



TAP PORTUGAL



SOUTH AFRICAN
AIRWAYS



ULD CARE & IGHC

- ULD CARE PRESENTATION AT IGHC CONFERENCE
- ULD CARE BOOTH AT IGHC EXHIBITION
- 20 COMPLIMENTARY PASSES AT IGHC EXHIBITION
- PROMO ITEMS FOR IGHC & ULD CARE DELEGATES
- ULD CARE PROMOTION FLYERS
- JOINT PANEL / WORKSHOP SESSION WITH IGHC PARTICIPATION AT ULD CARE CONFERENCE